



CLIENT PRICING GUIDE

Founding Client Offer: The first five clients receive a discounted initial vessel setup fee. Ongoing monthly management remains at the standard rate.

Service	Founding Clients - First 5	Standard Pricing
Initial vessel setup	\$500 per vessel	\$750 per vessel
Ongoing maintenance management	\$300/month per vessel	\$300/month per vessel
Historical backfill - up to 3 months	+\$300	+\$300
Historical backfill - 4-6 months	+\$500	+\$500
Historical backfill - 7-9 months	+\$750	+\$750
Historical backfill - 10-12 months	+\$1,000	+\$1,000
Excessive, incomplete, or disorganized records	\$100/hour	\$100/hour

Historical Record Reconstruction: Historical backfill is separate from the standard setup fee and covers organizing and entering prior maintenance, repairs, service dates, parts, invoices, inspections, equipment information, and other vessel records supplied by the client.

Example: A founding client with one vessel and six months of prior records would pay \$500 initial setup + \$500 historical backfill, followed by \$300 per month for ongoing maintenance management.

Tax Note: If you use your boat to earn income, our services may qualify as a tax-deductible business expense. Please consult your tax professional.

Hawaii GET: Prices do not include Hawaii General Excise Tax (GET). Hawaii GET will be added to the invoice.